

ALPINE STERLING MALTA & GOZO

DESTINATION MANAGEMENT COMPANY



BRONZE AWARD WINNER



Credit to Malta Tourism Authority



Our Islands

The Maltese Islands have long been a special destination for travellers. Lying at the centre of the Mediterranean, 90 km south of Sicily, the tiny archipelago was destined to be a meeting place for myriad cultures. Close to mainland Europe, yet far enough away to provide a real break from the familiar, the Maltese Islands are a natural choice for conference and incentive travel.

Blessed with a superb climate all year round, stunning architecture and natural beauty, the Islands offer the ideal location for combining business and leisure. In Malta, you can enjoy an array of activities in one of the most eclectic destinations in the Mediterranean.

English speaking, yet with a distinct southern exuberance, the Islands are a rare blend of relaxed living and cosmopolitan bustle. Malta and its sister Islands of Gozo and Comino each have their own charm and character, which means you can combine several choices of venue and entertainment during your stay. Prehistoric temples rub shoulders with baroque palaces and magnificent fortifications to provide a spectacular backdrop to your hospitality program. For a splash of live local colour, join the merriment of Malta's extravagant 'festas'. Pageantry and pre-history with panache: anything is possible during a stay in Malta.

Malta's climate is typical of the Mediterranean and is strongly influenced by the sea. The Maltese Islands have a pleasantly sunny climate with a daily average of around 12 hours sunshine in summer going down to 5 to 6 hours in mid winter. Summers are hot, dry and very sunny. Day-time temperatures in summer are often mitigated by cooling sea breezes. Spring and autumn are cooler, except when the occasional Scirocco wind from Africa brings unseasonably high temperatures and humidity. Winters are mild, with the occasional short cold spells brought about by the north and north-easterly winds from central Europe. Annual rainfall is low, averaging 568mm a year. Bathing in the sea is quite possible well into the 'winter' months, and the peak beach season can last until mid- to late October.

Our Islands



Our Islands



- 300 Days of Sun
- Everyone speaks English
- Easily Accessible – Flights under 3 hours
- Short Transfer Times
- Excellent Infrastructure
- Plethora of Great Hotel Options
- 8000 Years of History
- Abundance of Historical Venues & Palaces available for events
- Ancient Cities
- Extremely Safe Destination
- Value for Money
- Famous Hospitality & Fantastic Service
- Highest Density of Blue Flag Beaches in EU



Destination Facts



Time zone UTC + 1



Currency EURO (EUR)



Average Temperature:

- Winter: 15 Degrees Celsius
- Summer: 35 Degrees Celsius



The electrical supply is 240 volts,
50 hertz.

The three-pin rectangular plug
system is used, as in Britain.



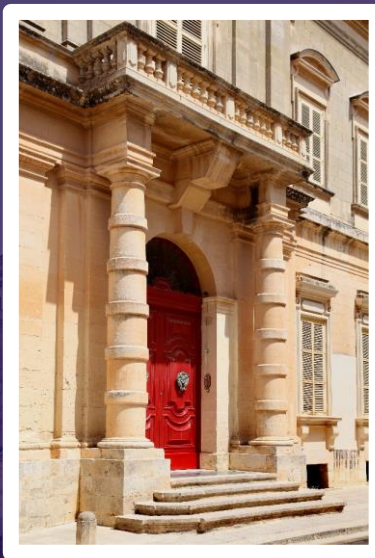
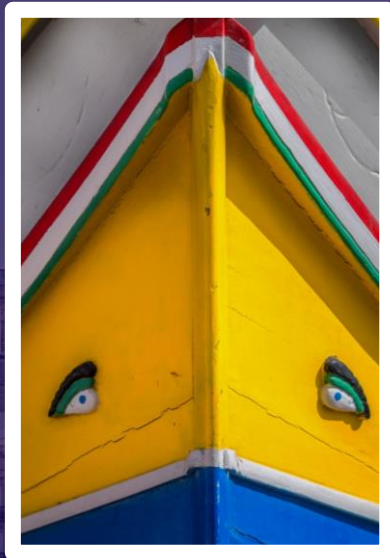
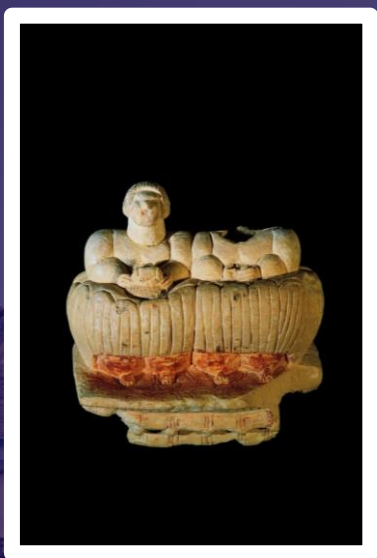
Main airport is Malta International
Airport (MLA) - 10kms from Valletta



English and Maltese are both
official languages



8,000 Years Of Civilization



5,900 BC

First Settlers arrive in Malta from Sicily

3,600-2500 BC Construction of Megalithic Temples

800-400 BC Phoenician Rule

218 BC Roman rule begins during Second Punic War

60 AD St Paul the Apostle shipwrecked off Malta

395-870

Byzantine Rule

870-1090

Arab Rule

1090-1194

Norman Rule

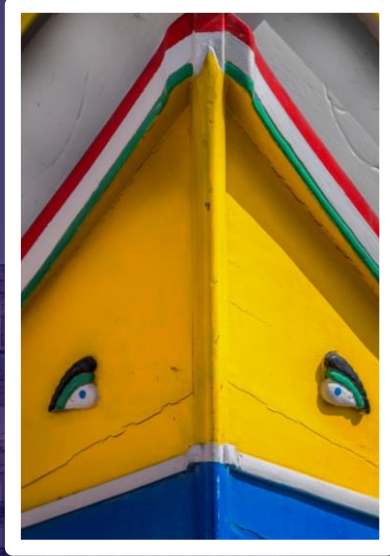
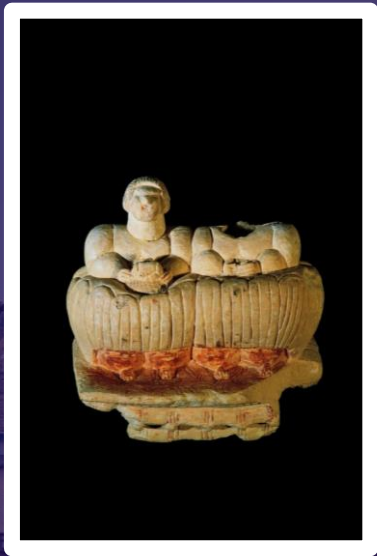
1194-1530

Swabian, Angevin and Aragonese rule

1530

Islands ceded to Knights of St. John

8,000 Years Of Civilization



- 1565** The Great Siege
- 1566** Founding of Valletta, the new capital city, named after Grand Master La Vallette
- 1798** French army under Napoleon Bonaparte invades the islands. Knights of St. John leave Malta after 268 years
- 1800** Maltese revolt against the French who are expelled, heralding the start of British rule
- 1942** King George VI awarded the George Cross to the people of Malta in appreciation of their heroism during WWII
- 1964** Malta granted independence, becoming a sovereign nation within the British Commonwealth
- 1974** Malta becomes a Republic
- 2004** Malta becomes a member of the European Union

Why work with us?

- Been in operation since 1969
- Family Run Business.
- Bronze Award Winner at M&IT Awards 2018 for “Best DMC”
- Awards received from CWT for “Best DMC” & “Best Event”
- Quality Assured DMC – Awarded by the Malta Tourism Authority
- Personal Hands-on Events Manager from first proposal to site visit, through to operations & billing.
- 18 Multi-National Team Members.
- Repeat business and referrals from our clients is the highest endorsement we could have.
- Tailor Made proposals including innovative ideas whilst keeping in mind brief & budget
- Organised events from 10 to 1800 delegates.
- Range of groups include MICE, Cultural, Special Interest, Music, Sports, Religious & Experiential Tours

Malta Experiential Tourism

Through an established network of local suppliers and associates and an excellent knowledge of the territory, Alpine's team has created custom travel experiences in Malta and our sister islands, Gozo and Comino. Tailored packages designed to meet individual needs ranging from cultural visits to the historic sites and tours of the most secluded villages, to naturalistic excursions, relaxation & wellness experiences and much more. Our closeness to the territory and our relationship with local producers, artisans, caterers and stakeholders allow us to offer customized visits to exclusive locations and unusual activities, accompanied by multilingual guides specialised in history, art, culture, hiking and local gastronomy.

The accommodation solutions proposed have been selected to cater to guests' different needs and preferences; boutique hotels, bed and breakfasts, historical palaces, private villas and traditional houses situated in lesser-known villages, luxury and wellness hotels. Restaurants, taverns, wineries and farmhouses on offer have been carefully chosen to ensure a genuine and authentic food and wine experience to our guests.

Our travel options allow guests to get in touch with the traditions, people and wonders of the Maltese islands through unique experiences, participate in events and traditional village feasts, learn the recipes of local cuisine and prepare typical Maltese dishes with the help of locals, discover the ancient crafts, visit the traditional markets and buy local products, have lunch or dinner in private homes and get in touch with the Maltese culture. These are some small details that will make your trip unforgettable, allowing you to breathe the tradition, culture and folklore still present in this wonderful territory.

We are happy to welcome you to the Maltese islands and show you an alternative, authentic and sophisticated travel experience!

Malta Experiential Tourism



Malta Experiential Tourism



Malta Experiential Tourism



Malta Experiential Tourism





ACCOMMODATION



PLEASE NOTE: All accommodation in Malta will be required to collect an Environmental Contribution equivalent of €0.50 per person per night. The contribution is capped at €5.00 per person per stay and applicable to guests aged 18 and over. This contribution is mandatory, and payable directly by guests in cash upon check-in at the hotel.

Lulu Boutique Hotel



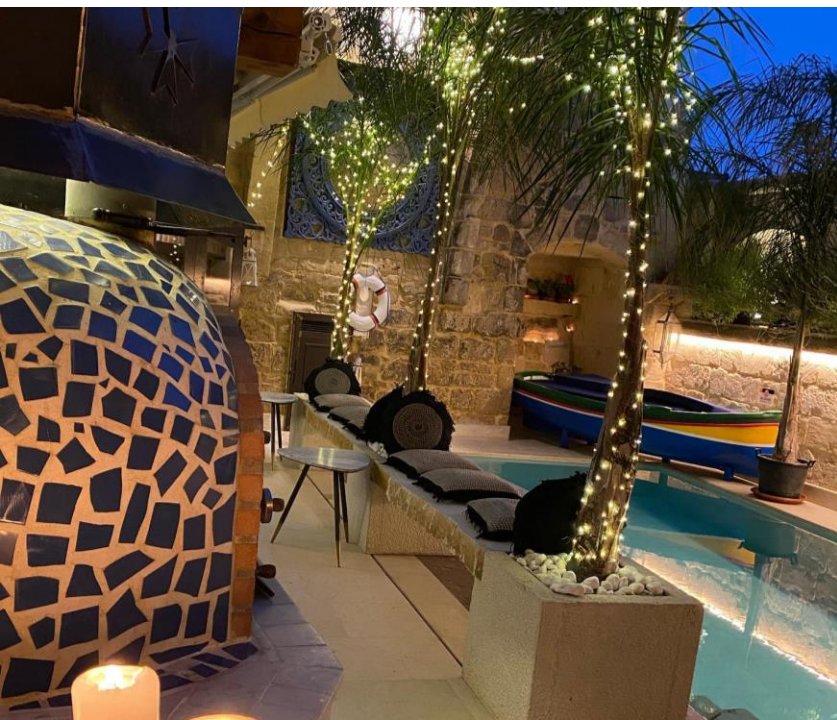
Lulu Boutique Hotel



"Traditional house of character, 300-year-old, located in the core of the village of Zebbug"

- Type: Boutique Hotel
- Location: Zebbug (9 Km away from the airport and Valletta)
- Rooms: 8 suites
- Wi-Fi: Complimentary throughout the hotel
- 2 Suites equipped with private heated jacuzzi
- Breakfast room
- Outdoor pool
- Pool garden
- Rooftop pool (private access from the Penthouse)
- Cooking experiences available on request

Lulu Boutique Hotel



Piazza Suites



Piazza Suites



"Lifestyle holiday accommodation offering 5 exclusive suites, each uniquely designed and decorated to offer guests a distinctive experience"

- Type: Boutique Hotel
- Location: Siggiewi (9 Km away from the airport and 11 Km away from Valletta)
- Rooms: 5 suites
- Wi-Fi: Complimentary throughout the hotel
- Rooftop Jacuzzi (private access from the Penthouse)
- Fresh breakfast will be served in the room
- Outdoor pool

Piazza Suites



BOCO Boutique



BOCO Boutique



"Lifestyle hotel with 6 independent rooms, each uniquely designed in harmony with the heritage of the restored 400-year-old Maltese Townhouse"

- Type: Boutique Hotel
- Location: Cospicua (7 Km away from the airport and 9 Km away from Valletta)
- Rooms: 6
- Wi-Fi: Complimentary throughout the hotel
- Fresh breakfast will be served in the room
- Lounge bar on the Rooftop Penthouse
- Terrace equipped with sun loungers and hot tub

BOCO Boutique



Lemon Tree



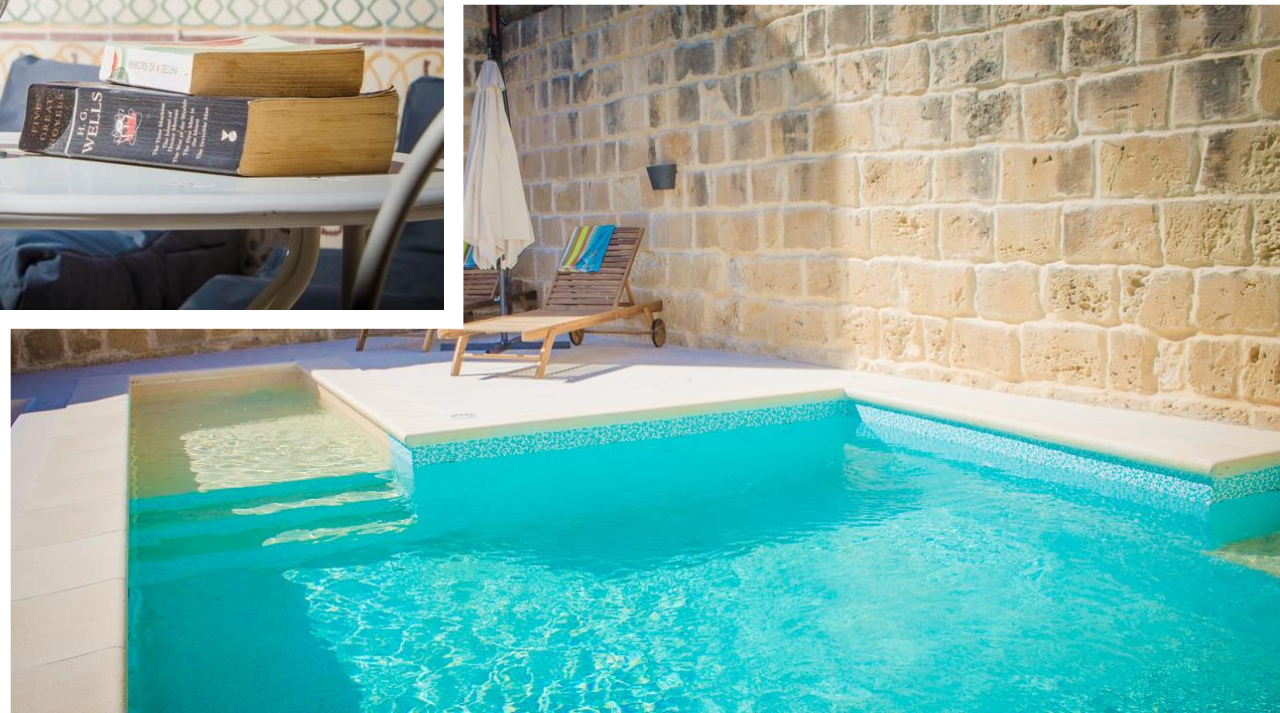
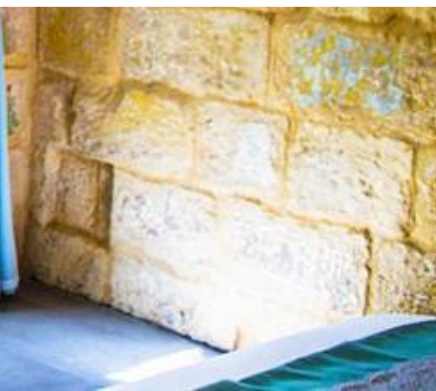
Lemon Tree



"Lifestyle bed and breakfast with 6 private rooms, each uniquely decorated to honour and celebrate the heritage of the 300-year-old building"

- Type: Bed & Breakfast
- Location: Zabbar (7 Km away from the airport and 10 Km away from Valletta)
- Rooms: 6
- Wi-Fi: Complimentary throughout the hotel
- À la carte breakfast
- Snack Bar
- Outdoor pool
- Solarium
- Garden equipped with barbecue

Lemon Tree



The Coleridge



The Coleridge



“Boutique townhouse hotel designed as a haven of calm in an otherwise busy city, it is a space where guests can feel completely at ease”

- Type: Boutique Hotel
- Location: Valletta (9 Km away from the airport)
- Rooms: 6 suites
- Wi-Fi: Complimentary throughout the hotel
- Continental breakfast, served daily in Taylor's, a cellar eatery on -1
- Bar with Single Malt Whiskey and special spirits
- Roof terrace with hot tub (private access from the Penthouse)

The Coleridge



Palazzo Consiglia



Palazzo Consiglia



"Traditional Maltese townhouse converted into a modern boutique hotel surrounded by baroque buildings and key attractions such as the Lower Barrakka Gardens, Valletta Waterfront and Fort Saint Elmo"

- Type: Boutique Hotel
- Location: Valletta (8 Km away from the airport)
- Rooms: 13
- Wi-Fi: Complimentary throughout the hotel
- Breakfast room
- Coffee Lounge
- Rooftop pool
- Spa (equipped with massage rooms, heated indoor pool, jacuzzi and steam room)

Palazzo Consiglia

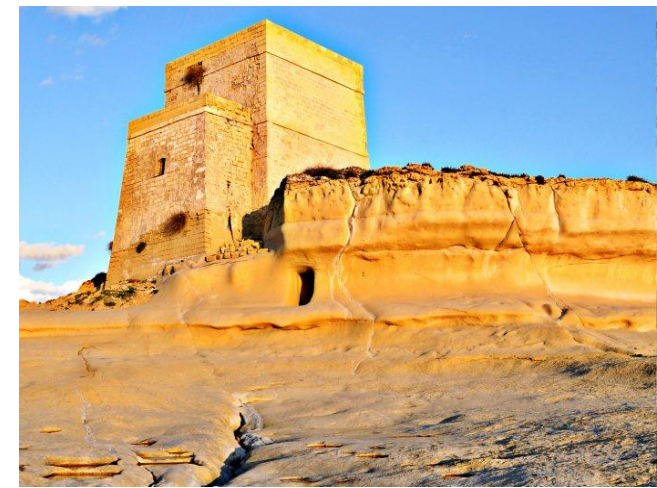




PACKAGES & EXPERIENCIES



Nature & Tradition



Nature & Tradition

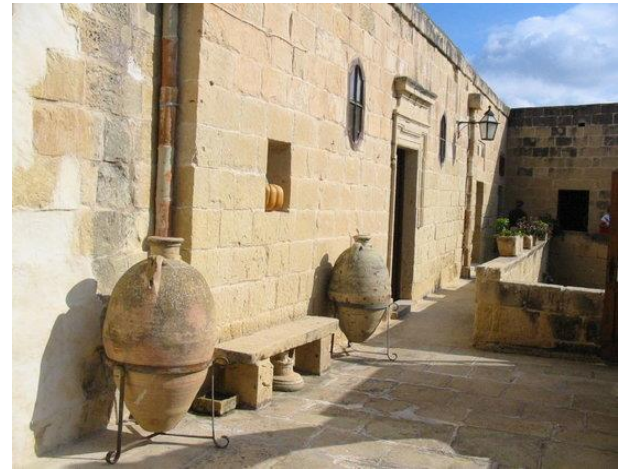
Package: 5 days / 4 nights

Accommodation: Lulu Boutique Hotel (double room on BB)

- **DAY 1:** Airport arrival, private transfer to the accommodation (Zebbug - approx. 20 min.), check in, evening and dinner at leisure, overnight;
- **DAY 2:** Breakfast, private transport, walking guided tour (Xemxija Heritage Trail & from Salina Catacombs to Salina Nature Reserve), lunch with local products (beverages included), horse riding in Golden Bay (approx. 60 min.), evening and dinner at leisure, overnight; (**Optional activities:** Off road Biking, Climbing, Abseiling, Trekking / Trail Running, Stand Up Paddle Boarding, Water Adventures and much more – **on request / at an extra charge**)
- **DAY 3:** Breakfast, private transfers to and from Cirkewwa Harbour, Ferry crossing to Gozo (approx. 25 min.), jeep safari (Saltpans, Dwejra, Xlendi), morning break (Pastizzi & Kinnie) and free time for shopping, entrance to the Ta' Kola Windmill, visit to a winery (including wine and local products tasting), hiking trail in Il-Munxar area (approx. 1.5 Km / 30 min.), evening and dinner at leisure. Overnight;
- **DAY 4:** Breakfast, private transport, guided visit to Marsaxlokk (fish market tour), entrance to the Għar Dalam Cave (**Optional:** Fort Saint Lucian – **on request / at an extra charge**), lunch and afternoon at leisure, "farewell dinner" in the accommodation (beverages included). Overnight;
- **DAY 5:** Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX	10 PAX
June-August & Christmas	€ 1.050.00	€ 825.00	€ 745.00	€ 695.00	€ 675.00
March-May & September-November	€ 1.010.00	€ 785.00	€ 705.00	€ 655.00	€ 635.00
December (Excl. Christmas)	€ 970.00	€ 745.00	€ 660.00	€ 610.00	€ 590.00

Culture & Tradition



Culture & Tradition

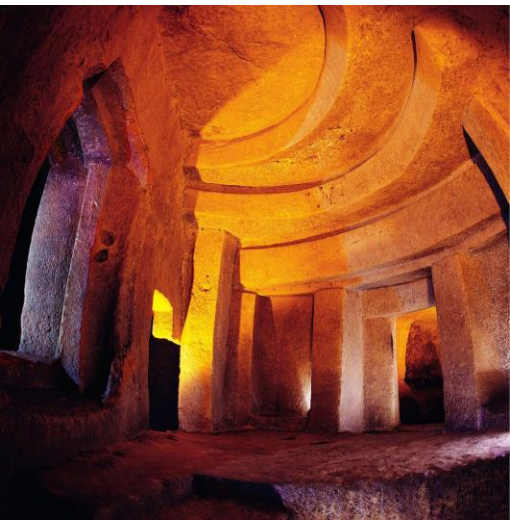
Package: 5 days / 4 nights

Accommodation: Pjazza Suites Boutique Hotel (double room on BB)

- **DAY 1:** Airport arrival, private transfer to the accommodation (Siggiewi - approx. 20 min.), check in, evening and dinner at leisure, overnight;
- **DAY 2:** Breakfast, private transport, walking guided tour in Siggiewi (including *Laferla Cross*), entrance to the *Limestone Heritage Park & Gardens*, lunch (beverages included), (**Optional:** *Falconry Experience* – **on request / at an extra charge**), afternoon, evening and dinner at leisure. Overnight;
- **DAY 3:** Breakfast, private transfers to and from *Cirkewwa Harbour*, Ferry crossing to Gozo (approx. 25 min.), private transport in Gozo, guided tour (*Gozitan rural churches, Fontana Cottage*), lunch (including wine and local products tasting), entrance to the *Gharb Folklore Museum*, evening and dinner at leisure. Overnight;
- **DAY 4:** Breakfast, private transport, guided tour (*Mqabba, Hal Millieri, Zurrieq*), entrance to the *Xarolla Windmill*, (**Optional:** *Xutu Tower, Blue Grotto boat ride* – **on request / at an extra charge**), lunch in a farmhouse (beverages included), Segway Tour in Dingli, evening and dinner at leisure. Overnight;
- **DAY 5:** Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX
March & November	€ 790.00	€ 615.00	€ 525.00	€ 490.00
April	€ 810.00	€ 635.00	€ 545.00	€ 510.00
May & October	€ 830.00	€ 655.00	€ 565.00	€ 530.00
June & September	€ 850.00	€ 675.00	€ 585.00	€ 550.00
July	€ 870.00	€ 695.00	€ 605.00	€ 570.00
August	€ 880.00	€ 705.00	€ 615.00	€ 580.00
December (Excl. Christmas)	€ 770.00	€ 595.00	€ 505.00	€ 470.00

History & Tradition



History & Tradition

Package: 5 days / 4 nights

Accommodation: Boco Boutique Hotel (double room on BB)

- **DAY 1:** Airport arrival, private transfer to the accommodation (Cospicua - approx. 20 min.), check in, evening and dinner at leisure, overnight;
- **DAY 2:** Breakfast, private transport, entrances to the Fort Sant'Angelo (Birgu) and to Casa Rocca Piccola (Valletta), visit to a local winery, local food and wine tasting, entrance to the Mdina Cathedral (**Optional:** Metropolitan Cathedral Archives Tour – **on request / at an extra charge**), evening and dinner at leisure. Overnight;
- **DAY 3:** Breakfast, private transfers to and from Cirkewwa Harbour, Ferry crossing to Gozo (approx. 25 min.), private transport in Gozo, guided tour (Fort Chambray, Our Lady of Lourdes Chapel, Qala Belvedere, Old Citadel), (**Optional:** Polverista tour – **on request / at an extra charge**), visit to a local farm (including wine and local products tasting), entrances to the Gran Castello Historic House, Old Prison, Citadel Visitor Centre and to the Ggantija Temples. Evening and dinner at leisure, overnight;
- **DAY 4:** Breakfast, private transport, entrances and guided visit to the Hypogeum & the Tarxien Temples, lunch and afternoon at leisure, "farewell dinner" (beverages included) in a Maltese restaurant. Overnight;
- **DAY 5:** Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX
March & November	€ 850.00	€ 665.00	€ 580.00	€ 545.00
April	€ 870.00	€ 685.00	€ 600.00	€ 565.00
May & October	€ 890.00	€ 705.00	€ 620.00	€ 585.00
June, July & September	€ 910.00	€ 725.00	€ 640.00	€ 605.00
August	€ 930.00	€ 745.00	€ 660.00	€ 625.00
December (Excl. Christmas)	€ 830.00	€ 645.00	€ 560.00	€ 525.00

Relax & Tradition



Relax & Tradition

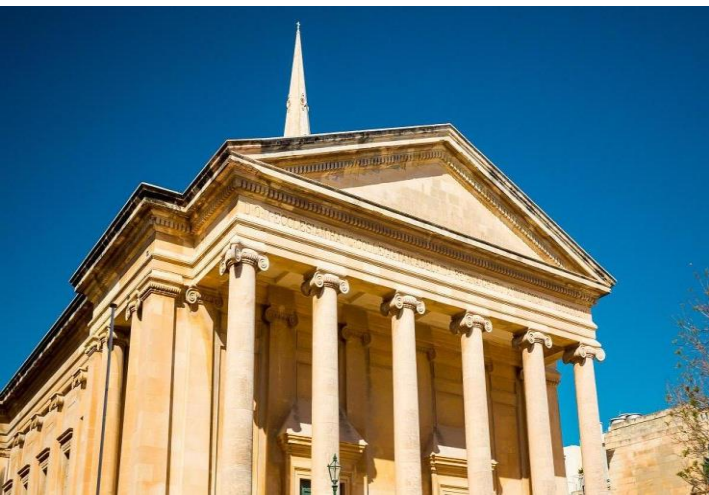
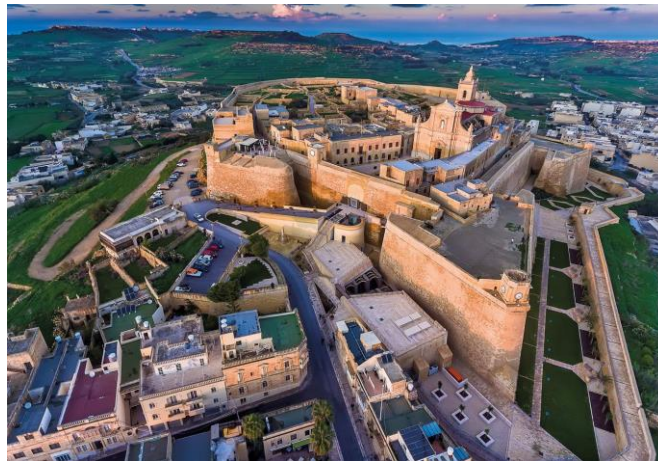
Package: 5 days / 4 nights

Accommodation: Lemon Tree Bed & Breakfast (double room on BB)

- **DAY 1:** Airport arrival, private transfer to the accommodation (Zabbar - approx. 15 min.), check in, evening and dinner at leisure, overnight;
- **DAY 2:** Breakfast, private transport, *Vineyard Tour*, "Maltese Rural" Cooking Class, lunch (beverages included), guided visit to the *Ta' Qali Craft Village*, sunset yoga session in the accommodation, evening and dinner at leisure. Overnight;
- **DAY 3:** Breakfast, private transfers to and from Cirkewwa Harbour, Ferry crossing to Gozo (approx. 25 min.), private transport in Gozo, panoramic guided tour, "Painting with natural pigments & herb" experience (**Optional:** Wellness and SPA experiences – **on request / at an extra charge**), lunch in a local restaurant (beverages included), yoga session, evening and dinner at leisure. Overnight;
- **DAY 4:** Breakfast, private transport, entrance to the *Hagar Qim Temples*, yoga session, lunch and afternoon at leisure, "farewell dinner" (beverages included) in the accommodation. Overnight;
- **DAY 5:** Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX
March & November	€ 970.00	€ 785.00	€ 680.00	€ 635.00
April	€ 990.00	€ 805.00	€ 700.00	€ 655.00
May & October	€ 1.010.00	€ 825.00	€ 720.00	€ 675.00
June & September	€ 1.030.00	€ 845.00	€ 740.00	€ 695.00
July & August	€ 1.050.00	€ 865.00	€ 760.00	€ 715.00
December (Excl. Christmas)	€ 950.00	€ 765.00	€ 660.00	€ 615.00

British & Local Heritage



British & Local Heritage

Package: 5 days / 4 nights

Accommodation: *The Coleridge* (double room on BB)

DAY 1: Airport arrival, private transfer to the accommodation (Valletta - approx. 15 min.), check in, evening and dinner at leisure, overnight;

DAY 2: Breakfast, private transport, guided visit to the Msida Bastion Gardens, entrance to the *Lascaris War Rooms*, lunch in a Maltese restaurant (beverages included), entrance to the *Fort Rinella*, evening and dinner at leisure, overnight;

DAY 3: Breakfast, private transfers to and from *Cirkewwa Harbour*, Ferry crossing to Gozo (approx. 25 min.), private transport in Gozo, guided tour (*Saltpans, Dwejra, Victoria – Old Citadel*), entrance to the *Gran Castello Historic House*, lunch in a local restaurant (beverages included), entrance to the *Ġgantija Temples*, evening and dinner at leisure, overnight;

DAY 4: Breakfast, morning and lunch at leisure, guided walking tour in Valletta (*St Paul's Pro-Cathedral, Upper & Lower Barrakka Gardens*), entrance to the *Fort St Elmo – National War Museum*, farewell dinner (beverage included) in a local restaurant, overnight;

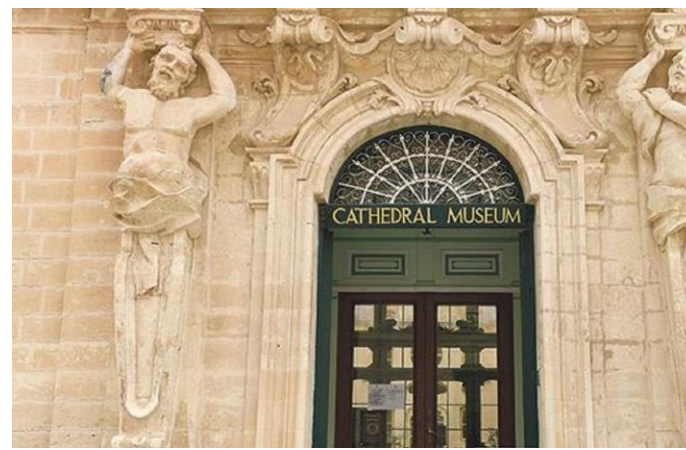
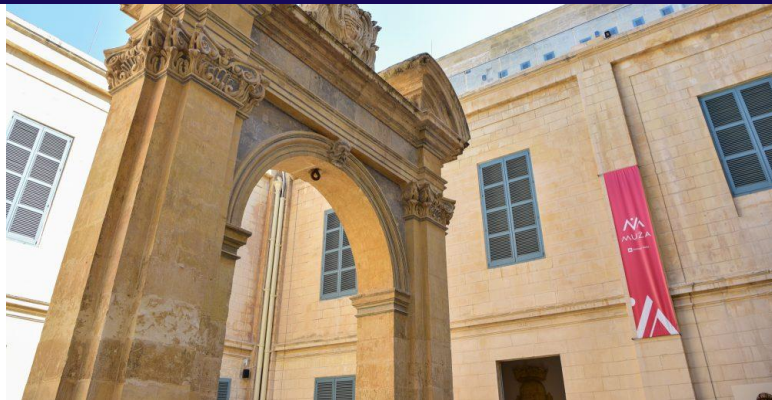
DAY 5: Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX
LOW SEASON	€ 885.00	€ 765.00	€ 705.00	€ 795.00
HIGH SEASON	€ 925.00	€ 810.00	€ 755.00	€ 745.00

LOW SEASON : March - July - August

HIGH SEASON : April – May - June – September – October - November

Baroque & Wellness



Baroque & Wellness

Package: 5 days / 4 nights

Accommodation: Palazzo Consiglia (double room on BB / Eco-tax included in the prices)

- **DAY 1:** Airport arrival, private transfer to the accommodation (Valletta - approx. 15 min.), check in, evening and dinner at leisure, overnight;
- **DAY 2:** Breakfast, walking guided tour in Valletta (*Baroque Architecture*) , entrance to the *Manoel Theatre* and to the *MUZA - Auberge D' Italie*, ferry crossing from Valletta to the Three Cities (approx. 10 min.), lunch in a local restaurant (beverages included), guided visit to *St. Lawrence's Church*, private transport back to the hotel, evening and dinner at leisure. Overnight;
- **DAY 3:** Breakfast, private transfers to and from *Cirkewwa Harbour*, Ferry crossing to Gozo (approx. 25 min.), private transport in Gozo, guided tour (*Baroque Architecture*), lunch in a local restaurant (beverages included), entrance to the *Gozo Cathedral* and to the *Rotunda of Xewkija Rooftop*, evening and dinner at leisure, overnight;
- **DAY 4:** Breakfast, private transport, guided walking tour in Mdina, entrance to the *Mdina Cathedral* and to the *Cathedral Museum*, lunch in a local restaurant (beverages included), free time for using the accommodation' SPA facilities (including a heated indoor pool / jacuzzi and steam room - **SPA treatments on request / at an extra charge**), evening and dinner at leisure. Overnight;
- **DAY 5:** Breakfast, check out and private transfer to the airport for the flight back home.

PACKAGE PRICE (per person) starting from:	2 PAX	4 PAX	6 PAX	8 PAX
LOW SEASON	€ 930.00	€ 780.00	€ 710.00	€ 685.00
HIGH SEASON	€ 970.00	€ 820.00	€ 750.00	€ 725.00

LOW SEASON: November – December – March

HIGH SEASON: April – May – June – July – August - September – October

Terms & Conditions

- Rates are quoted in Euro, NET and are inclusive of local VAT
- Current taxes are included but not tips or service charges
- Any governmental changes will be passed on to the client
- In case of tours with professional guides taking place on Sundays or Maltese Public Holidays, a supplement will apply
- Rates for museum entrance fees are based on current rates and are subject to change
- On confirmation, a deposit invoice for 30% will be issued in order to secure services
- Remaining balances to be settled prior to the client arrival
- Alpine Sterling's Terms & Conditions are accepted upon receiving the 1st deposit



Green Policy

Our wish is to ensure that our Islands can be visited and enjoyed by everyone, for many years to come. To achieve this longevity, we must all contribute to the global sustainability effort and treat our environment with the respect that it deserves.

We strive to engage suppliers who share our green vision and we take pride in working with responsible partners that are making an effort to reduce their carbon footprint. We can also organise groups specifically focused on sustainability, during which we would only collaborate with partners who are successfully operating in an eco-friendly manner.

Get in touch with us to find out more.



Corporate

Social Responsibility

We're passionate about giving back to the community and we feel that it's our responsibility to do so. Having strong ties with non-profit organisations such as Nature Trust Malta and Wirt Artna, we have organised events such as tree planting activities, beach clean-ups and bikes for children, to name a few.

We maintain regular contact with these organisations to ensure that we can assist with their ongoing projects as much as we can.

Get in touch with us to find out how you can leave a positive and lasting impact, be it related to the environment, animal welfare or any group that needs care in our society.



Peace of Mind

Caring for our guests is of the utmost importance to us. We are committed to providing the best experience for our clients while following all local guidelines.

We're here to offer our guests stability in an ever-changing world. We are in regular contact with the local Tourism Authorities and the Health Authorities to ensure a safe experience for all of our guests. All our partners are following local guidelines, while local authorities carry out regular spot-checks to ensure that these are being adhered to. Hand sanitiser will be provided upon entrance to all transport vehicles, hotels and restaurants. Customised health and safety kits may also be provided to each delegate upon request.

With these guidelines in place, we have managed to handle groups with success and will continue to do so to ensure safety for our guests.



ALPINE STERLING MALTA & GOZO

DESTINATION MANAGEMENT COMPANY

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Keep up in touch & follow us on

